

PPC Insulators - Price Increase Notice

Higher than predicted material prices, transportation costs and year over year inflation prompts action

November 9th, 2017

Dear Valued Customers,

As PPC Insulators we remain committed to delivering highest value, product availability and quality to all our customers. We understand the electrical insulator quality as a key interest of our customers and we are not compromising on that.

For the last couple of years, PPC Insulators was able to manage and absorb cost increases. Our prices maintain constant despite increases between 10 to 30 percent for production materials such as end fittings, alumina and energy costs besides covering year over year inflation costs. However a sharp increase for 2018 has forced us to revise and adjust our prices as we cannot compensate them by internal process improvements anymore.

Effective immediately, price adjustments from 7 to 10% depending on product type across PPC product range will be applied for new quotations.

PPC commits itself to prices of all running orders, frame agreements and outstanding quotes which are within their offer validity.

We appreciate your continued support and look forward to continuing successful business relationship in the future. If you have any questions, please contact your local Sales Representative for further information.

Yours Sincerely,

Wolfgang Welsch Global Sales and Marketing Director